NORTHWEST CONNECTICUT'S CHAMBER

Chamber News October 2016

2016 ECONOMIC SUMMIT

November 17, 2016

7:30 a.m.

The Torrington Country Club 250 Torrington Road, Goshen

Breakfast will be served. \$30.00 per person/Chamber Members \$50.00 per person/Non-Members

Sponsored by





RSVP on-line at nwctchamberofcommerce.org or call 860-482-6586.

Presented by NWCT Chamber & CBIA

Special Guest Speakers

Peter Gioia, Economist, CBIA

Dr. Nicholas S. Perna

Economist, Webster Financial

Featuring

The Results of the 2016 Survey of NW CT Businesses

Survey Sponsors

Altek Electronics, Inc.

Chamber Insurance Trust

BD

Dymax Corporation

Litchfield Bancorp

Northwest Community Bank

Northwest Hills Dealerships

Northwest Regional

Workforce Investment Board

Sharon Hospital

Vance Taylor, Commercial Real Estate Group

Torrington Savings Bank

Webster Bank

The NW CT Chamber Canaan Advisory Council Invites You to the

2016 Thanksgiving Social

Tuesday, November 29th, 5-8 p.m.

Hosted & sponsored by 77 South Canaan Road Canaan



Join us for hors d'oeuvres, beverages & dessert while you catch up with friends & colleagues.

RSVP to 860-482-6586 or online at nwctchamberofcommerce.org

The NW CT Chamber Education Foundation & the United Way of Northwest Connecticut invite you to



HALLOWEEN GLOW BALL GOLF TOURNAMENT

FRIDAY, OCTOBER 28TH

5:00 pm at Greenwoods Country Club

Call today to register your foursome! 860-482-6586

From the Desk of JoAnn Ryan

Chamber President & CEO

There's nothing creepy, So don't be weepy, It's only the Chamber's Halloween.

There's a huge full moon, You'll continue to hear from us soon,

While we focus on helping you succeed.

You're not a bore, Why not come to meet SCORE, Any challenge you face will be addressed.

Have some candy corn, Our programs won't make you mourn,

There's plenty to fill your bag with knowledge and suggestions.

No goblins or ghosts while drawing up your plan, To our Leadership programs everyone ran,

It's time to receive the benefit of education to carve your success.

I hear you're dressed up as a witch,

But remember the Manufacturers' Coalition and Healthcare Council you can't ditch,

It's one way to strengthen many strong employers with jobs waiting for you.

It's our ghoulish wish, Take time to help FISH, No pantry should be empty especially at this time of year.



Don't be slimy, Please be timely, Go to the website calendar for opportunities for you.

Please come to the Economic Summit with Pete and Nick for the news,

This will give you some clues, And you'll be guided as you create your new year's business plan.

Please don't boo, At anything we do, You're always in our thoughts with the resources we provide.

The Chamber is not haunted, Nothing can leave us daunted, Our volunteers are with us every step of the way.

There are no ghosts,
Of that we can boast,
We're surrounded by people
who really do care.

You might think we're spooky, Maybe even a bit kooky, Laugh often we say and enjoy each day.

Trick or treat,
Not just any old feat,
We're promoting economic
growth while enhancing the
quality of life in NW CT.

Happy Halloween!

NORTHWEST CONNECTICUT'S CHAMBER

333 Kennedy Drive, P.O. Box 59, Torrington P 860-482-6586 • F 860-489-8851 nwctchamberofcommerce.org

JoAnn M. Ryan President & CEO

joann@nwctchamberofcommerce.org

Anita Rosa

VP Finance & Operations anita@nwctchamberofcommerce.org

Lauren Zordan

Director of Programs lauren@nwctchamberofcommerce.org

Kelly Muse

Event Coordinator kelly@nwctchamberofcommerce.org

Thank You Renewing Members

The following memberships were renewed between August 23 and September 29, 2016

- @ The Corner
- A to Z Computer Services
- A.N. Designs, Inc.
- Ackerly Brown, LLP
- Aflac, Steve Caruso
- Asbestos Management Company, LLC
- BD
- Bowen Agency, LLC
- Brookdale Litchfield Hills
- Canaan Child Care Center
- Carl's True Value
- Chatterley's Restaurant
 & Banquet Facility
- Custom Furniture & Design
- Diamond Creek Pet Retreat & The Canine Sports Center
- Dick Cooper TV & Appliance
- Ducci Kitchens
- The Edison Grill, LLC

- Farmers Insurance, Robert Layer Agency
- Fisher House of CT
 - Foothills Visiting
 Nurse & Home Care
- G.W. Tavern
- Iffland Lumber Company
- K-Tech International, Inc.
- Litchfield County Promotions
- Livingston Ripley Waterfowl Conservancy
- Salisbury Winter Sports Association
- Sharon Hospital
- Sharon Playhouse
- State Farm Insurance & Financial Services
- Supreme Forest Products
- Town of Harwinton
- Town of New Hartford
- Webster Bank

Welcome New Members

CPM INSURANCE SERVICES, LLC

Insurance
Heather Santoro
860-748-2656 - cpminsurance.com
90 Hinman Street, Cheshire

LITCHFIELD MONTESSORI SCHOOL

Schools

Donna Fortier

860-283-5920 - litchfieldmontessori.org 5 Knife Shop Road, Northfield

METAL WORKING TECHNOLOGY

Manufacturers
Maurice Oyanadel
860-672-0660 - metalworkingtechnology.com
112 Popple Swamp Road, Cornwall Bridge

PRISM HEALTH ADVOCATES, LLC

Patient Advocates
Deborah Bain
860-592-0360 - prismhealthadvocates.com
30 Studio Hill Road, P.O. Box 875, Kent

CORPORATE SPONSOR SHOUT OUTS

O&G NEWS

O&G Industries, Connecticut's largest privately-held construction company, was named as one of Connecticut's 2016 Top Workplaces for the second consecutive year by Hearst Media. This is the third major recognition for the company in 2016. Earlier in the year, O&G was named to Engineering News-Record's (ENR) Top 400 Contractor list and their Top 100 Green Building Contractor list. O&G was the only construction company to receive recognition as a Top Workplace.

The staff of O&G Industries, Connecticut's largest privately-held construction company, is launching a month long campaign during October designed to raise awareness and funds for the American Cancer Society.

- Paint Night The campaign will kick off with a paint night event on October 6th from 6:30pm to 8:30pm at The Arts Desire in Torrington,
 CT. The event is open to the public with proceeds benefitting the American Cancer Society. Anyone interested can register at http://www.theartsdesirect.com.
- Real Men Wear Pink Day Staff at O&G Industries will be wearing pink shirts on Friday, October 7th to show support for the fight against breast cancer. This event is part of the national Real Men Wear Pink campaign in which men are encouraged to wear pink on Friday's throughout October, raising awareness of the fact that breast cancer also strikes men.
- ♦ Making Strides Against Breast Cancer Walk O&G's team Powerful in Pink will be participating in the Making Strides Against Breast Cancer Walk on Sunday, October 16th at the White Memorial Conservation Center in Litchfield, CT. The event is open to the public. Anyone interested in joining O&G's team Powerful in Pink, or making a donation to support the team, can do so on the Making Strides website (http://bit.ly/2cWtMTo).

O&G has also recently announced the completion of the following projects: The renovation of the Cath Lab at St. Mary's Hospital in Waterbury; the construction of a new entrance at the historic Cathedral of Saint Joseph in Hartford; and, Phase III of construction at Rocky Hill High School.

Corporate Sponsor Shout-outs Continued on Page 12.

MEMBER NEWS

NORTHWESTERN IS HIGHEST RANKED COMMUNITY COLLEGE IN CONNECTICUT

In a recently released report by the website WalletHub, Northwestern Connecticut Community College (62nd) is the highest ranked Connecticut Community College of the 821 institutions included in the results of the analysis, "2016 Best & Worst Community Colleges." Additionally, Connecticut State Community Colleges were ranked ninth best among state systems.

Dr. Michael Rooke, President of Northwestern Connecticut Community College, declared, "This is good news that speaks to the dedication of the NCCC faculty and staff."

In order to determine the best community colleges in the US, WalletHub's analysts compared the 821 colleges across 3 key measurements, including educational outcomes, cost and financing and career outcomes. Besides NCCC, the other Connecticut State Community Colleges that were included in the survey were Gateway Community College, ranked 92nd, Manchester Community College, ranked 168th, Norwalk Community College, ranked 205th, and Housatonic Community College, which was ranked 642nd.

BERKSHIRE TACONIC COMMUNITY FOUNDATION LAUNCHES RESIDENT SURVEY WITH IPAD PRO GIVE-AWAY

Make your voice heard! Help shape the future of your community by completing Berkshire Taconic's resident survey between October 11–28, 2016. Conducted by research firm Mt. Auburn Associates, the survey is part of a four-county community assessment to help ensure that BTCF is addressing the most pressing issues and needs

in the community. Results will be shared in 2017. Residents who complete the survey will be eligible to enter a drawing for an iPad Pro. Eligible participants include all full or part-time residents of northwest Litchfield County (Canaan, Cornwall, Goshen, Kent, Norfolk, North Canaan, Salisbury, Sharon and Warren). With your help, Berkshire Taconic aims to reach as many constituents as possible so that a wide variety of voices and opinions are considered. Complete the survey starting October 11th and share this link with your networks: www.BTCFsurvey.com

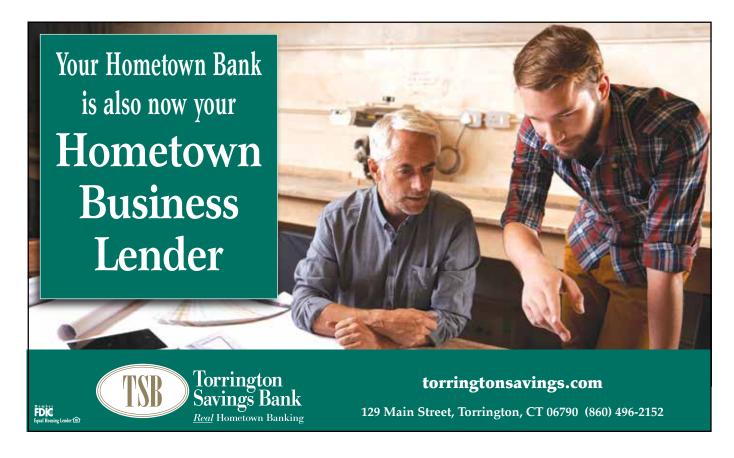
MONGEAU PRODUCTIONS, LLC ANNOUNCES NEW SHOW

Seasons Magazines Up Close, is a new TV Show that is being produced by Mongeau Productions LLC, and will be airing on October 30th on WFSB-TV3. Don't miss Lisa Carberg hosting Connecticut's newest locally produced TV show, featuring all of the best of Seasons Magazines. Look for future shows each Season! View additional video content on our free app; Seasons Magazines CT and www.SeasonsMagazines.com. For video production for your business, contact www.mongeauproductions.net.

GILBERT SCHOOL BLUE, GOLD & SILVER CELEBRATION

The W.L. Gilbert Trust Corporation invites Chamber members to a Community Celebration recognizing Alan Strauss as 2016 Connecticut Principal of the Year as well as several other awards having been bestowed on the school. The event will take place on October 23rd at 2 p.m. at The Gilbert School, 200 Williams Avenue, Winsted. Please RSVP to 860-379-1245 ext. 207.

Member News Continues on Page 17







The Chamber's NW CT Manufacturer's Coalition held its annual Manufacturing Summit at Chatterley's Banquet Facility on September 30th. Sponsored by the Northwest Regional Workforce Investment Board, the attendees were greeted by Congresswoman Elizabeth Esty. The crowd heard from local manufacturers Don Balducci of CCAT's Advanced Manufacturing Center, David Preusse of Wittmann Battenfeld and Neil Aiello of Fuel Cell Energy, moderated by Don Shubert, Chairman of the Governor's Commission on Employment & Training, as well as Tim Sullivan of DECD. In addition to those pictured above, State Comptroller Kevin Lembo provided an uplifting address.

Young Professionals Organization Breakfast Club





This Month's Host:



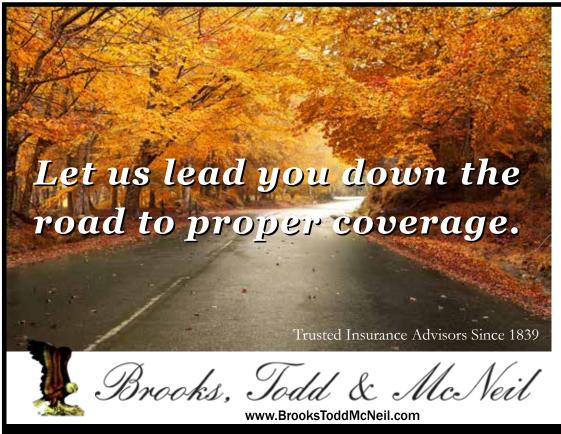
Location: Oliver Wolcott Technical School 75 Oliver Street Torrington

Cost- \$10 per person for lunch.

Tuesday, October 25 · 11:30-1:00 p.m.

RSVP online at nwctchamberofcommerce.org or call 860-482-6586.

*We consider a "Young Professional" a person 21-39 years old who lives or works in the Northwest Corner of CT.



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PROUDLY INTRODUCING THE CLASS OF 2016-2017

Cara Baker Torrington High School

Steven Bechard Oliver Wolcott Technical School

Julia Boger-Hawkins *Wamogo Regional High School*

Catherine Butrick *Torrington High School*

Kaliece Carter Torrington High School

Kayoung Choi *Torrington High School*

Ava Christensen
The Gilbert School

Daron Colgan Oliver Wolcott Technical School

Shaisck Cornejo Torrington High School

Gianna DelMonte *Torrington High School* Alexia Fox Torrington High School

Troy Langer Oliver Wolcott Technical School

Katelyn Leifert Torrington High School

Tatum Marino Torrington High School

Monica Rodriguez Torrington High School

Meg Salmon *Wamogo Regional High School*

Mariah Shivers The Gilbert School

Kayla Stephenson Oliver Wolcott Technical School

Nolyn Teeling *The Gilbert School*

The mission of **Jr. Leadership Northwest** is to promote a community-based educational program where area high school juniors gain a working knowledge of their community and county.

Sponsored by





PROUDLY INTRODUCING THE CLASS OF 2016-2017

MICHELE ALICKY

Pelletier Mechanical Services

CHIRAG BURMAN

CAROLYNN CONBOY

Litchfield Bancorp

AMANDA CONRADRed Barn Consulting, LLC

ANASTASSIA KAROUTA

Connecticut Mutual Holding Company

KEVIN KIJANKA

Alcoa Howmet

ALICIA LANDY

Alcoa Howmet

REGINA MELARAGNO

Torrington Savings Bank

NICOLE PELCHAT

Torrington Savings Bank

SHALYN SHELDON

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MICHAEL SWEENEY

Torrington Savings Bank

SAWYER THORNTON

Sharon Health Care Center

STACEY TIBBALS

Northwest Community Bank

JANE WILLIAMS

Northwestern CT Community College

The mission of **Leadership Northwest**is to develop resourceful, motivated business leaders who are
committed to making Northwest Connecticut
a better place to live and work.

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QUALITY HEALTHCARE SERVICES

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CHH CARDIAC REHABILITATION SERVICES 780 Litchfield Street, Torrington
CHH CENTER FOR CANCER CARE 200 Kennedy Drive, Torrington
CHH DIABETES CENTER 780 Litchfield Street, Torrington
CHH EMERGENCY SERVICES 540 Litchfield Street, Torrington (860) 496-6650 115 Spencer Street, Winsted (860) 738-6650
CHH LIONS LOW VISION CENTER 1151 East Main Street, Torrington
220 Kennedy Drive, Torrington (860) 496-0826 115 Spencer Street, Winsted (860) 738-6665
CHH MEDICAL WALK-IN 1598 East Main Street, Torrington (860) 489-8444
CHH PRIMARY CARE 780 Litchfield Street, Torrington
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CHH REHABILITATION & SPORTS MEDICINE 538 Litchfield Street, Torrington (860) 496-6875 1151 East Main Street, Torrington (860) 496-0046
CHH SLEEP CENTER 115 Spencer Street, Winsted
CHH WOUND CARE & HYPERBARIC MEDICINE 7 Felicity Lane, Torrington
MRI/ADVANCED MEDICAL IMAGING 540 Litchfield Street, Torrington



OCTOBER AMBASSADORS

More details on these items can be found on the Chamber's website at nwctchamberofcommerce.org/about asp.

BURLINGTON - JANET SCHWARTZ

- Farmington Bank will hold a Shred Day at its Burlington branch located at 253 Spielman Highway on October 8th, 9am-noon. Free and open to the public.
- Congregational Church will hold a Can, Bottle, Clothing & Toy Collection on October 15th, 8:30am-noon.
- The Burlington Land Trust will hold its 5k at Whigville Grange on October 23rd, 11am-1pm. For registration & more information, visit burlington5k.com.

CANAAN - WENDY EICHMAN, STADIUM SYSTEM

- Open Farm Sunday will be held October 9th, 11am-2pm. Visit Laurelbrook Farm and Freund's Farm in East Canaan and sample Cabot cheese, cider and ice cream.
- Paint & Sip with Beth Miller at Canaan VFW to benefit the Canaan Democratic Town Committee. Limited tickets, \$35, contact Gina at 860-309-0738.
- Relive the 50's & 60's Dinner & Dance on October 15th at the Canaan VFW at 6 pm. \$5 admission. Call 860-824-8158 for info.
- Kids & Caregivers Paint & Sip with Beth Miller on October 23rd at the Canaan VFW to benefit the local toy drive. Call Gina at 860-309-0738.
- A Korean Culture Lecture will be held at the Douglas Library on October 29th. Call 860-824-7863 for information.
- Boy Scouts Troop 22 will hold a Community Tag Sale on October 29th at Stadium System. Tables \$20. Call 860-824-4300.

CORNWALL - DIANNE HEINY

Please visit our website for more information: cornwallct.org.

- Saturday, October 8th: Book Sale at the Cornwall Library 9am-2pm; Last day of the Farmers' Market at The Wish House – 9am-12:30pm; West Cornwall Riverside Trail Walk – 10am; and, Cornwall Library Artist's Reception for Susan Hellman - 4:30pm
- Sunday, October 9th: Book Sale at the Cornwall Library—11am-2pm; Artist's Reception at UCC, Connie Steuerwait—11:30am; and Cornwall Days Country Market—12 noon-5 pm.
- Monday, October 10th: Book Sale at Cornwall Library—10am-2pm.
- Saturday, October 15th: 5KRun/Walk to benefit the Little Guild at the Cornwall Town Green—10:30am.
- Sunday, October 16th: Muslims in America Speaker at UCC— 11:30am; and, Tell Us Your Story with Richard Schlessinger at the Town Hall—2pm.
- Saturday, October 22nd: Cornwall Library Author Talk with Jamie Sheffield—5pm; and, Pasta Bonanza at the UCC Parish House—5-8pm.
- Sunday, October 23rd: Bluebird House Building Workshop at UCC Parish House-1-4pm.
- Saturday, October 29th: Going Green Fair at Cornwall Consolidated School.

FALLS VILLAGE - WENDY EICHMAN, STADIUM SYSTEM

 Saturday, October 8th, 4-6 pm, Opening Reception "Robert Cronin: Now 'n Then" exhibit at the David M. Hunt Library. Exhibit runs through October 29th. Saturday, October 15th, 5-8pm, the 15th Annual Auction in the Village at the Center on Main Street, 103 Main Street. Sponsored by the David M. Hunt Library. Tickets \$30 in advance; \$40 at door. Call 860-824-7424 or visit huntlibrary.org for information.

Ambassadors Report Continued on Page 13

National Cybersecurity Awareness Month Seminar From the Break Room to the Boardroom:

Creating a Culture of Cybersecurity in the Workplace

All organizations – from large and small businesses to healthcare providers, academic institutions, government agencies and civil society – can experience data breaches or be targets of cybercrime, which can result in stolen intellectual property, theft of personal information or – if our critical infrastructure is attacked – a disruption to our way of life.

This seminar will focus on creating a culture of cybersecurity in the workplace through efforts like employee education, training and awareness and by emphasizing risk management, resistance and resilience. Promoting an educated workforce and following best practices.

Sign Up For Our Free Member to Member Workshop Wednesday October 19th at 8:00am to 10:00am at the Chamber offices Call the Chamber at 860-482-6586 Today to Sign Up Presented By:



Cloud • Communications

800-897-7002

www.syssupgrp.com

Join us at our most popular network building event.

Business After Hours

Thursday, November 17th

5-7 p.m.

Brookdale Litchfield Hills

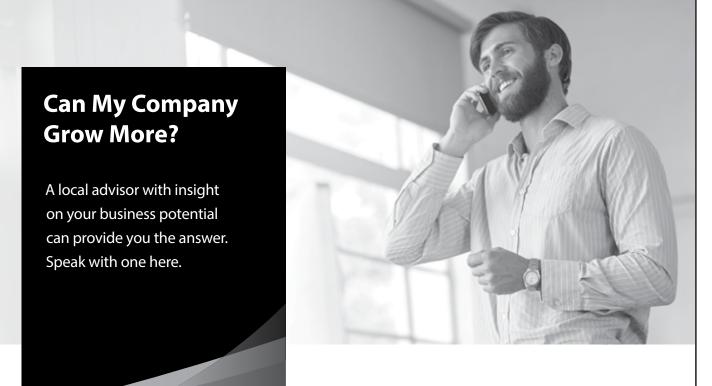
376 Goshen Road, Torrington

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RSVP at www.nwctchamberofcommerce.org or call 860-482-6586



Let's Grow Together.

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You Get More When You're Next Door "

DIGITAL MARKETING FOR YOUR BUSINESS

OCT. 17TH 8:00-9:30AM

NWCT CHAMBER OF COMMERCE 333 KENNEDY DR., TORRINGTON, CT

YOU WILL LEARN

- O HOW TO BUILD A WEBSITE THAT WORKS FOR YOU
- UNDERSTAND ORGANIC SEO AND PAID SEARCH
- HOW TO PROPERLY USE SOCIAL MEDIA TO MARKET YOUR COMPANY

DIGITAL MARKETING HAS BECOME THE MOST COST EFFECTIVE WAY FOR BUSINESSES OF ALL SIZES TO MARKET THEMSELVES. IF YOU WISH TO UNDERSTAND HOW YOU CAN EMPLOY STRATEGIES THAT WORK AND ARE MEASURABLE, JOIN US FOR AN INFORMATIVE SESSION TO HELP ANSWER ALL YOUR QUESTIONS AROUND THE MYSTERIES OF DIGITAL MARKETING.

ABOUT THE PRESENTER: LANCE LEIFERT, CEO OF CONQUEST, Lance brings over 20 years of experience in technology oriented marketing and development. He graduated from the University of Connecticut in 1993 and pursued his graduate degree with Rensselaer Polytechnic Institute. He taught at the University of Connecticut for 10 years and formed Conquest in 1997 focusing on Digital Marketing and Software Development. Conquest has grown to be recognized as an industry leader and has helped clients of all sizes with strategizing and the implementation of cutting edge digital marketing programs. Under Lance's leadership, Conquest has worked with clients such as Hartford HealthCare, Aetna, Hooker & Holcombe, United Technologies, Midstate Medical Center, Connecticut Orthopedic Associates and 100's more. Conquest continues to grow and help companies across the United States implement effective marketing campaigns that are custom tailored to each of its clients.

WWW.CONQUESTSOLUTIONS.COM

Registration / Workshop Fee: \$25.00 – call 860-482-6586 to register or online http://nwctchamberofcommerce.org/event_calendar.aspx

SPONSORED BY: CONQUEST, SCORE, NWCT CHAMBER OF COMMERCE

CORPORATE SPONSOR *SHOUT OUTS*

Continued from page 3

LITCHFIELD BANCORP HOLDS WORKSHOP UNDER NEWLY LAUNCHED "LITCHFIELD BANCORP ACADEMY"

Litchfield Bancorp will hold the workshop "How to Survive the Crippling Cost of College Debt" on October 11th from 5:30-7:30 pm at the Litchfield Firehouse, 258 West Street, Litchfield. The workshop is designed to help students, parents and/or caregivers understand the intricacies of college financial planning, grant and scholarship research, student loans and most importantly, how to avoid crippling debt after graduation. To register for the workshop, please contact Laura Murphy at 860-393-9173 or laura.murphy@litchfieldbancorp.com.

TORRINGTON SAVINGS BANK

Torrington Savings Bank has announced the appointment of Robert Switzgable as a Trustee to its Board of Trustees. Mr. Switzgable is the owner and General Manager of Ski Sundown located in New Hartford. He is on the board of the Northwest Connecticut's Chamber of Commerce and previously a member of the New Hartford Business Council. His past appointments include the New Hartford Economic Development Commission and a Corporator of the Charlotte Hungerford Hospital.



Visit the Historic Whiting Mills on October 16th from 11 to 4pm

Whiting Mills Named BEST ARTIST COMMUNITY in Yankee Magazine's "Best of New England 2016"

For Info contact Roger Moreau 860 379 3383 or email: 3rdsundayatwhitingmills@gmail.com



Join us in October and enjoy Train Layouts. Photos and White Elephant Table sales.

Artist & Crafters will also be opening their studios!

DECEMBER OPEN STUDIOS E

December 3rd &



THANK YOU!

Lisa Soliani

Special thanks to all who helped make our 12th Annual WOW! Forum a successful day of professional development for hundreds of women.

The 2016 WOW Forum Steering Committee

Dawn Gutowski- Chair Sarah Dziedzic- Vice Chair

Sandi Conforti Melissa Root Cathy Roscello Lisa Ferris Tia Haberern Tammy Rouleau Amy Jock JoAnn Ryan Susan LaBonte Heather Santoro Kristen Lamanna JoEllen Lopez Darlene Sullivan Kelly Muse Sandra Wainman Donna Robideau Debra Zavatkay, Ed.D.

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OCTOBER AMBASSADORS (Continued from page 8)

More details on these items can be found on the Chamber's website at nwctchamberofcommerce.org/about asp.

HARWINTON - CAROL KEARNS & HARRY SCHUH, HARWINTON LIONS CLUB

- Harwinton Public Library: Juried Art Exhibit from September 3rd through October 29th.
- Recycle Saturday, October 8th from 8:00 AM 12:00 noon at the Harwinton Town Garage. Bring electronics, used oil/antifreeze, scrap metal and bulky waste.
- Harwinton Historical Society: "Connecticut's Jonathan Trumbull" presentation on Sunday, October 9th. "The Electoral College" presentation on Sunday, October 23rd. Both programs are from 2:00 – 4:00 PM at the Harwinton Public Library and are free and open to the public.
- "The Graveyard Shift" Cemetery Walk on Friday, October 14th from 5:30 8:30 PM at South Cemetery. Bus transportation will be provided from Town Hall. No parking is allowed on South Road.
- Harwinton Senior Center: Annual Tag and Bake Sale and Lite Lunch on Saturday, October 15th from 9:00 AM 1:00 PM. Veterans Day Card Craft with Trish on Thursday, October 20th at 12:30 PM. "Octoberfest" party on Wednesday, October 26th with lunch at noon followed by entertainment. Veterans Celebration and Pot Luck lunch on Wednesday, November 9th starting at noon followed by patriotic sing-along with the HarwinTONES. All Veterans are special guests. Call 860-689-1951 for more information.
- Town of Harwinton Recreation Department 5th Annual Trunk or Treat Saturday, October 29th from 5:30 7:00 PM at Sports Complex.
- Harwinton Lions Annual Scholarship Pancake Breakfast Sunday, November 6th from 8:00 AM Noon at Harwinton Consolidated School.
- Immaculate Heart of Mary Christmas Bazaar Saturday, November 12th from 9:00 AM 2:00 PM.

HARWINTON - ROGER PLASKETT

"The Graveyard Shift" Cemetary Walk will take place on Friday, October 14th from 5:30-8:30pm at South Cemetery featuring actors portraying people buried in the cemetery. Bus transportation will be provided from Town Hall. No parking on South Road.

LITCHFIELD - EDGAR AUCHINCLOSS, PEOPLE'S UNITED BANK

Russ Barton is making great strides renovating the old jail property for mixed retail use. Our new Stop & Shop is progressing nicely and expected to open this coming April. We understand the law firm of Carmody & Torrance will be opening an office on the green in Litchfield. I would encourage persons to stop in and take a look at the newly renovated Studio and Gallery spaces at the old Bantam Switch Factory in Bantam. The Litchfield Hills Rowing Club is off to a great fall season with fully enrolled Masters and Junior boats competing on Bantam Lake. The cooler weather is coming and the fall hiking season is beginning. Come enjoy the beautiful outdoor color followed by a cold beer at one of our fine West Street establishments.

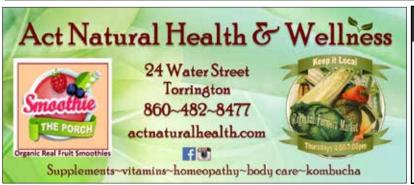
WARREN - CRAIG NELSON

For more info. call 860-868-7881 ext. 113 or visit warrenct.org.

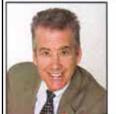
- Warren Fall Festival will take place the weekend of October 8th & 9th from 10am-5pm at Warren Woods, 255 Brick School Road, Warren. The event will be held rain or shine and features tractor pulls, children's activities, vendors, food, and many attractions & demonstrations. Visit www.warrenfirecompany.org for more information.
- Join the trip "OKTOBERFEST in the Catskills" on October 16th. Traditional & non-traditional German food vendors galore in addition to live German-American entertainment, wine tastings (add'l fee) and farmers' market surrounded by the lush fall foliage of the Catskills. Enjoy a perfect day on Hunter Mountain. \$42 per person includes motor coach transportation, driver gratuity and snacks.
- Join the trip "Essex Steam Train and River Boat Lunch Excursion" on October 18th. Enjoy a 3-course lunch aboard restored 1920's Pullman dining cars. At Deep River Landing, you'll transfer to the Becky Thatcher riverboat for a cruise on the Connecticut River. Cost \$55 per person including lunch, ticket and transportation.

WINSTED - FRAN DELANEY, WEST STATE MECHANICAL

- The American Mural Project continues to move forward. General Contract bid packages have been submitted for the construction and "raising the roof" to house the mural. Award to the successful contractor will begin the next major step toward completion of the project.
- The Gilbert School will be celebrating a variety of awards on October 23rd.
- Farmers' market will be continuing into the fall, every Friday from 3-6pm at the East End Park.
- Whiting Mills continues the third Sunday events and activities on October 16th at 100 Whiting Street. Check the Whiting Mills website for this month's activities which include miniature trains and white elephant sale.
- On September 14th Friends of Main Street held a ribbon cutting ceremony for Still River Studio and Art Gallery located on 568 Main Street. Opening art show and reception were held on September 17th at the same location.



COMMERCIAL REAL ESTATE EXPERT



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MEMBER NEWS

Continued from page 3.

ENTREPRENEURIAL CENTER BEING DEVELOPED BY NCCC

Entrepreneurs—You Asked, We Listened! Northwestern Connecticut Community College is developing an Entrepreneurial Center to develop vibrant and connected communities of entrepreneurs in Northwest Connecticut through education and support. To join the mailing list and stay up-to-date on the happenings of the Center, please email Jane Williams at jwilliams@nwcc.edu. Stay tuned for the official announcement of the center and a list of classes to be offered.

SALISBURY BANK & TRUST'S SINCHAK EARNS DESIGNATION

Julianna Sinchak, Marketing Manager of Salisbury Bank and Trust Company, recently graduated from the American Bankers Association (ABA) School of Bank Marketing and Management. The school prepared her for the Institute of Certified Bankers (ICB) Certification exam which she took following graduation. The ICB, a subsidiary of the ABA, promotes industry excellence and continuous career development for bankers through a wide range of job-specific professional certifications ICB professional certifications are awarded only to those financial services professionals who pass a rigorous examination and maintain their level of knowledge with ongoing education. Sinchak earned the Certified Financial Marketing Professional (CFMP) designation through the ICB.

COLLABORATION FOR RESULTS: THE PRINCIPLES AND PRACTICES OF COLLECTIVE IMPACT

Berkshire Taconic Community Foundation and Berkshire United Way invite nonprofit, business, government and civic leaders to attend "Collaboration for Results: The Principles and Practices of Collective Impact," a capacity-building workshop with John Kania of FSG on November 3 from 9 a.m. to 1 p.m. Kania, along with FSG founder Mark Kramer, was first to articulate this powerful approach to tackling complex social problems that brings people together from different sectors to develop a common agenda for achieving social change. You won't want to miss this exclusive opportunity to learn directly from John Kania and from regional colleagues who are implementing the principles and practices inherent to this approach. The event is made possible with support from Berkshire Bank and Greylock Federal Credit Union. Tickets are \$40. Register today at www.berkshirestaconic.org/Seminar.

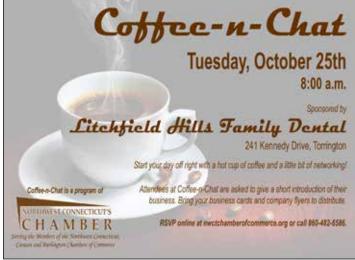
BANTAM HOME & ENERGY'S AZIZ RECOGNIZED

Peter Aziz, president of Bantam Home & Energy, a member of the Chamber and a counselor for the Northwest Connecticut SCORE Chapter, was recently recognized as the recipient of the Connecticut Energy Marketers Association's Energy Marketer of the Year Award during a conference in Newport, R.I. The award recognizes individuals who have played key roles in state energy policy, in promotion of heating fuels in Connecticut, and in exemplifying standards of conduct in the energy industry. Peter was also honored for promoting the benefits of Bio-Heat, heating oil blended with organic material to produce a cleaner-burning fuel.

W.L. GILBERT TRUST/THE GILBERT SCHOOL SEEKS CANDIDATE TO FILL ALUMNI ASSOCIATE POSITION

The W.L. Gilbert Trust & The Gilbert School is seeking an individual to serve as Alumni Associate. The Alumni Associate will be the primary contact person between The Gilbert School graduates and the Gilbert Trust. Knowledge of, or the ability to learn the Donor Snap database, is essential as is the expectation that all donor information is held in the strictest confidence. The position is 25 hours per week 9 am to 2 pm., Monday thru Friday. Some flexibility is available and some flexibility will be necessary to modify work hours based on workflow and Trust/School activities. For a complete list of responsibilities or to submit your application, please email Kenneth Healy at healyk@gilbertschool.org.





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Chamber Calendar of Events

All events listed below will be held at the Chamber offices at 333 Kennedy Drive, Torrington unless otherwise noted.

October 2016

- 13th Government Relations Committee Meeting, 8 AM
 Membership Services Committee Meeting, 8 AM
- 17th SCORE Workshop "Digital Marketing for Your Business", 8 AM (see page 11 for details)
- 19th Insurance Committee Meeting, 8 AM
 Member to Member Workshop "From the Break Room to the Boardroom:
 Creating a Culture of Cybersecurity in the Workplace", 8 AM (see page 9 for
- 24th **Junior Leadership Northwest** sponsored by Torrington Savings Bank
- 25th **Coffee-n-Chat** at Litchfield Hills Family Dental, 241 Kennedy Drive, Torrington, 8 AM **Young Professionals Organization Lunch Club** at Oliver Wolcott Technical School's Restaurant "Oliver's", 75 Oliver Street, Torrington, 11:30 a.m.
- 27th **Board of Directors** Meeting, 8 AM
- 28th "Howl at the Moon" Glow Ball Golf Tournament presented by the Chamber Education Foundation & the United Way of Northwest Connecticut at Greenwoods Country Club, 5 p.m.

November 2016

- 3rd Membership Services Committee Meeting, 8 AM
- 4th Manufacturers' Coalition Meeting, 8 AM
- 9th **WOW! Forum Advisory Council** Meeting, 8 AM **Whine & Unwind** at Tavern Off the Green, 432 Bantam Road, Litchfield, 5:30-6:30
 PM
- 10th Government Relations Committee Meeting, 8 AM
- 16th Insurance Committee Meeting, 8 AM
 - **Leadership Northwest** sponsored by Red Barn Consulting & NW Regional Workforce Investment Board
 - Manufacturing Expo at Oliver Wolcott Technical School, 75 Oliver Street, Torrington
- 17th 2016 Economic Summit sponsored by Webster Bank & Northwest Regional Workforce Investment Board at The Torrington Country Club, 250 Torrington Road, Goshen, 7:30 AM
 - **Business After Hours** at Brookdale Litchfield Hills, 376 Goshen Road, Torrington, 5-7 PM
- 23rd **Board of Directors** Meeting, 8 AM
- 24th & 25th Chamber Closed in Observance of the Thanksgiving Holiday
- 28th **Junior Leadership Northwest** sponsored by Torrington Savings Bank
- 29th **Coffee-n-Chat** at Farmers Insurance, Robert Layer Agency, 59 Torrington Road, Suite C2, Goshen, 8 AM
 - Thanksgiving Social at Geer Village, 77 South Canaan Road, Canaan, 5-8 PM
- 30th **Digital Marketing Seminar** at Chatterley's Banquet Facility, 371 Pinewoods Road, Torrington, 7:30 AM

Save The Date

December 8th - Chamber Holiday Party at Five Points Gallery, 5-8 PM

RSVP to the Chamber on-line at nwctchamberofcommerce.org or call 860-482-6586.