# 2017: THE YEAR IN REVIEW

'If I were to wish for anything, I should not wish for wealth and power, but for the passionate sense of the potential, for the eye which, ever young and ardent, sees the possible." *Anonymous author* 

2017 was an exciting year for our Chamber. It started off with a complete re-branding effort that brought our Chamber a new look, new programs, initiatives and more collaborations to help us better serve our members.

Some new networking events, Business with Breakfast and Restaurant in the Spotlight, joined our already popular

Carl Dunn of Brookdale Litchfield Hills (I.) and Peter Callahan of Fresh Perspectives at Brookdale's Business After Hours in May.

Business After Hours. We had some great hosts of each event this year. If you are interested in hosting one at your business in 2018, let us know, our calendar is filling up fast.

Our visibility has continued to grow, with an enhanced presence on social media and our new,

updated website. Chamber President, JoAnn Ryan writes articles for the Register Citizen, Republican-American and Lakeville Journal that have been far reaching. We're working on our Chamber Directory for 2018 and will be in touch to get your updated information soon. You may have already received a call from E&M Consulting in reference to advertising in the publication. We hope you'll consider it as it's a great resource for businesses and community members distributed to over 1,000 individuals each year and available on-line.

We have taken on some new exciting initiatives in 2017 including our leadership role as Director of the Workforce Investment Board's One-Stop Operation. Pam LaRosa was hired to be the Director of the One-Stop Workforce Operation and she's available to help with your workforce needs-give her a call! JoAnn was also appointed by the Governor to serve as Chair of the Connecticut Employment and Training Commission (CETC). CETC provides workforce-related policy and planning guidance to the Governor and the General Assembly and promotes coordination of the state's workforce-related investments, strategies and programs.

Our collaborations grew stronger this year. We're working closely with the Northwest Hills Council of Governments on this year's Comprehensive Economic Development Strategy. We continue to work with Northwestern CT Community College and are thrilled to be holding a Business After Hours there in February. Our SCORE Chapter and Northwestern CT Community College's Entrepreneurial Center held some wonderful seminars to help business owners last year and there are more to come in 2018 including "Cyber Security for Small Business" and "Marketing in the Digital Era", both in January. Check out our calendar for the dates and sign up. We also launched the Learn at Lunch educational series. Topics such as social media marketing and business property taxes were covered.

Our affiliation with the Burlington Chamber has brought many new faces to our events and we've been happy to hold events in their town. We also continue to work with the business organizations in our region including Litchfield Area Business Association, New Hartford's Business Council, Friends of Main Street in Winsted, and assisting in the formation of the business organization in Harwinton. One of our biggest collaborations last year was as the co-lead with the City of Torrington on the Boston Federal Reserve Working Cities Challenge. The grant has been submitted and the next step is a presentation to the

jury representing the Boston Federal Reserve on January 18th. We'll keep you posted.

We had some very successful events in 2017 including a brand new initiative, Over the Edge, which was held in September at Torrington Towers. Prime Time House, the Northwest Connecticut Arts Council and the Chamber Education Foundation collaborated to make the event daring and fun! Our own JoAnn Ryan repelled down 14 stories



Spiderman aka Jeff Geddes and Jim Steck were two of the brave participants in Over the Edge. Jeff was the events' most successful fundraiser.

while her family watched on with baited breath. The theme of our WOW! Forum this year was the "Beauty of

# From the Chamber President & CEO JOANN RYAN



Continued from front page.

Business" and the lineup of speakers included Linda McMahon, Administrator of the U.S. Small Business Administration; Jahana Hayes, 2016 National Teacher of the Year; Tim Quinn, celebrity makeup artist; our own Pam Pinto, Owner of Act Natural Health and Wellness in Torrington, and more. The professional women's conference left attendees motivated and energized. Our annual Torrington House Tour, in partnership with the Torrington Historical Society, featured six gorgeous homes and one exquisite garden. Attendees were left in awe of the wonderful history found right here in Torrington. We're already working on the houses for the 2018 tour. If you have suggestions, let us know. Another new event, the Great Giveaway Business Expo, held in June at Chatterley's



Banquet Facility, exceeded our expectations. We're excited to announce the date for this year's Expo - Thursday, May 17th. Mark your calendars and plan to attend!

As always, the

Chamber committees continue to work together to make Northwest Connecticut a better place to live and conduct business. Our Government Relations Committee continues to fight for pro-business legislation. Chamber Peer Groups, including the Health Council, Manufacturers' Coalition and Insurance Committee work together to address industry specific topics. Our Membership Committee has reorganized, focusing on the roles of Ambassadors, Hospitality, Marketing & Communication and Community Representatives. The leaders of the Chamber, our Board of Directors, continue to work to make your Chamber the premier business organization in the northwest corner.

Some words of wisdom as we begin a new year. Always ask if there is a better way to build on the positive rather than challenges. Measure the value of actions in terms of service, rather than benefit to self. Life is short. Let us all resolve to make it healthy, happy and worthwhile.

Happy 2018 to you all!

# Welcome NEW MEMBERS

#### MAXIMUMMOBILITYCT, LLC

Health & Wellness, Health Coach Thu Maraia 23 Franklin Street • Torrington 860-689-4365 • maximummobilityct.com

#### NORTHWEST CONNECT

Broadband/Fiber Advocacy Group John Brett P.O. Box 703 • Sharon 203-912-5463 • northwest-connect.org

#### SAMANTHA GALE DESIGNS, LLC

Interior Decorating, Remodeling, Home Decor Samantha G. Thomas 377 Main Street • New Hartford 860-659-7640 • samanthagaledesigns.com

#### STATE FARM/AMIE CHASSE LLC

Insurance & Financial Services Amie Chasse 601 South Main Street, #4 • Torrington 860-482-6002 • mytorringtoninsurance.com

# CAN YOU USE \$50?

Any member who brings in a new member to the Chamber receives a \$50 Visa or MasterCard gift card. Who can't use a little extra cash?



333 Kennedy Dr., Ste. R101, P.O. Box 59, Torrington, CT 06790 p 860.482.6586 • f 860-489-8851 nwctchamberofcommerce.org Like us on Facebook: www.facebook.com/nwctchamber

JoAnn Ryan, President & CEO • joann@nwctchamberofcommerce.org

Anita Rosa, VP Finance/Operations • anita@nwctchamberofcommerce.org

Lauren Zordan, VP Programs/Events lauren@nwctchamberofcommerce.org

Pamela LaRosa, Director, One-Stop Workforce Operations pam@nwctchamberofcommerce.org

# WHAT'S BEEN HAPPENING AT NORTHWEST CONNECTICUT'S CHAMBER

# Interview Day at THS

The Chamber partnered with Torrington High School on a mock interview day on December 7th. Eighteen volunteers from HR departments around the region met one on one with students for 20 minutes each. For the students, the experience was invaluable. They learned how to dress for an interview, how to properly introduce themselves, how to respond to potential questions, and how to follow-up after an interview. Thank you to all the companies who sent representatives to participate including: Dymax Corporation, Elevator Service Co., Inc., Camp Mohawk, BD, Kelly Services, Seitz LLC, Arconic Power & Propulsion, Lowe's Home Improvement and Holo-Krome.



# **Holiday Celebration**

Our annual Holiday Party took place on December 6th. Infinity Hall was our very generous host and provided delicious hors d'oeuvres for our guests and the wonderful entertainment of Andy Attanasio. Thank you to everyone who attended and shared in some holiday cheer with us! We would like to thank Tim and Susan Cook of Cook Funeral Home for, once again, providing a holiday gift for attendees. Finally, we are grateful to those who made monetary donations to the local food pantries. This year, we raised \$568 to be split equally amongst our Chamber members FISH, Friendly Hands Food Bank and The Salvation Army. Thank you!

# Corporate Partner Reception

We celebrated our Corporate Partners with an appreciation breakfast on December 1st. Chatterley's Banquet Facility was our host and provided the delicious breakfast. Our guest speakers were Alice Prichard, Chief

of Staff, Connecticut State College and Universities and Michael Rooke, President, Northwestern Connecticut Community College.

Alice and Michael gave attendees an overview of the proposed system wide consolidation of administrative and non-student-facing personnel of CSCU's 12 community colleges into a single, centrally managed organization. If the plan is approved, it will save tens of millions



Alice Prichard and Michael Rooke discuss the proposed system-wide consolidation of CSCU's 12 community colleges.

of dollars. These savings are crucial.

The system wide administrative consolidation would cover back-office functions like human resources, purchasing and information technology. The consolidation would create one institution managed centrally. The 12 community college campuses and most or all of their satellite campuses would remain open.

Following their presentation, our Corporate Partners were presented with a plaque to show our appreciation of their generous support.

Corporate Partners are a select group of businesses who commit to the Chamber on an elevated financial level. As responsible corporate citizens, they enable the Chamber to serve smaller members as well as the community at large. For more information or to become a Corporate Partner, contact JoAnn Ryan at 860-482-6586 or JoAnn@nwctchamberofcommerce.org.

# **Business With Breakfast**

Our November Business with Breakfast was held in the media center at Torrington High School. Attendees were treated to a student-led tour of the high school and were able observe some classes in session. The Principal, Andy Skarzynski and Business Teacher, Andrew Marchand, welcomed the group. Students spoke about each aspect of the high school- academics, club, sports, theatre, band and community involvement

# Great Rates & Personalized Service.

Torrington Savings Bank offers a full line of personal and business banking services with great rates and features. Our friendly, knowledgeable staff puts service over sales to help you make banking decisions that are right for you, for your family and for your business. We're here to help.



TORRINGTON | TORRINGFORD | BURLINGTON | FALLS VILLAGE | GOSHEN | NEW HARTFORD



Auto & Home

Business Insurance

Life, Health & Long Term Care

Medicare Plans

Long Term Planning



Call us at 1-800-448-4567 or stop by for a personal and professional insurance review.

69 Water Street Torrington, CT 06790 155 Hazard Avenue, Suite 12 Enfield, CT 06083

www.BrooksToddMcNeil.com

855 Sullivan Avenue, Unit C South Windsor, CT 06074

# **COMING UP AT THE CHAMBER**

# **Read Aloud Day**

We would like to extend a huge thank you to the Draper Fund, a fund of the Northwest Connecticut Community Foundation, for sponsoring this year's Read Aloud Day. Without the support of our sponsor, we would not be able to purchase the beautiful library quality books for the 26 elementary schools who participate.

The 2018 Read Aloud Day will take place on Wednesday, February 14th. For the 27th year, we're asking volunteers from the community to take an hour of their day to read to students in our local elementary schools.

If you would like to read, email Lauren@nwctchamberofcommerce.org with your school and teacher/grade preference, if any. If you would like to preview your book prior to Read Aloud Day, you can do so at the Chamber office any time after Feb.1st during normal business hours.





Join us at our morning roundtable discussion

# BUSINESS with BREAKFAST

Chamber members, bring your brochures and business cards along with any leads you would like to share.

Wednesday, January 24th at 8:00 a.m.

american**job**center

59 Field Street, Torrington

RSVP for this and other events at nwctchamberofcommerce.org/calendar or call 860-482-6586.

# Young Professionals Organization

Are you a Young Professionals working or residing in Litchfield County between the ages of 21-39? Do you have employees who fit that criteria? We're looking for young professionals to join our newly formed YPO sub-committees: Community Engagement, Professional Development, and Networking/Social.

The groups will start meeting this month to begin planning events for 2018. If you or your employees are interested in joining, please contact Lauren Zordan at lauren@nwctchamberofcommerce.org.

Sponsored by Conquest, the mission of the Young Professionals Organization is to attract and retain young professionals throughout Northwest Connecticut by networking, community involvement and professional development.

# Free Mental Health First Aid Training

The Chamber is pleased to be partnering with Mental Health Connecticut to offer a Free Mental Health First Aid Training course on February 7th from 8 am to 5 pm at the Chamber office. This is your opportunity to understand mental illness, support timely intervention and save a life. Mental Health First Aid is an 8-hour training to teach participants how to help someone who is developing a mental health problem or experiencing a mental health crisis. The evidence behind the program demonstrates that it helps trainees identify, understand and respond to signs of mental illness and substance use disorder. Like CPR, Mental Health First Aid prepares participants to interact with a person in crisis and connect the person with help. First Aiders do not take on the role of professionals - they do not diagnose or provide any counseling or therapy. Instead, the program offers tools and answers questions like "what do I do" and "where can someone find help?" To register, visit https://www.eventbrite.com/e/friday-february-9-2018-800am-500pm-torrington-ct-registration-41253050986.

# Your business is our business.

Flexible lending solutions through the Small Business Administration and the USDA.

Looking to start-up, buy-out, acquire or renovate? We're here to help you with whatever you need.

Join us to learn about available SBA and USDA financing programs in Northwest Connecticut.

#### **Guest Speakers:**

#### Gina D'Ambruoso

VP Business Development, SBA Division, TD Bank

#### David A. Brown

Business Programs Specialist, Rural Development United States Department of Agriculture

February 14, 2018 (Snow Date – February 28, 2018) 8:00am – 9:30am Northwest CT Chamber Office, 222 Kennedy Drive, Suite R101, Torrington, CT

Sponsored by TD Bank.

Continental Breakfast will be provided.



America's Most Convenient Bank®

# COMING UP AT THE CHAMBER Continued from page 5.

# **SCORE Workshops:**

Your Business Plan's Missing Link-Cybersecurity

Is your business prepared in the event of a cybersecurity breach? Now is the time to take stock of your cybersecurity health, including the importance of securing information through best cybersecurity practices; identifying your risk and the types of cyber threats; and learning best practices for guarding against cyber threats. Edward Davis, President of Systems Support Group, Inc. will present the workshop on January 16th at the Chamber from 8:30-10:30 a.m. The fee is \$25 per person. Register by calling 860-482-6586 or online at nwctchamberofcommerce.org/calendar.

#### Marketing in the Digital Era

Are your marketing efforts successful in growing your small business? Find out what topics and concepts you should consider when creating an effective small business marketing plan—market analysis, business differentiation, brand development, promotional options, internet and social media, etc. Seth Duke, Marketing Director of O&G Industries, a member of SCORE and a Certified Business Mentor will present the workshop on January 26th from 8:30-10:30 a.m. at the Chamber. The fee is \$25 per person. Register by calling 860-482-6586 or online at nwctchamberofcommerce.org/calendar.

#### **Business After Hours**

Our Business After Hours events are scheduled for the first few months of 2018. The Chamber's most successful networking program is one of the highlights on our monthly event calendar. We have several members who are planning to host an After Hours at their place of business. The events provide an opportunity for attendees to meet and network with fellow Chamber members and offers the hosts a chance to show off their business, their products and services. Light refreshments are served at the Business After Hours which are held from 5-7 p.m.

Join us at the upcoming Business After Hours: January 4th at Whiting Mills, 210 Holabird Avenue in Winsted; January 24th at CAFTA, 100 Prospect Street in Torrington; February 22nd at Northwestern Connecticut Community College Draper Center, Park Place East in Winsted; and, March 8th at Brooker Memorial, 157 Litchfield Street in Torrington. Make your reservations on-line at nwctchamberofcommerce.org/calendar today!



# **Community Forum:**

THE REALITY OF OPIOID ABUSE

The Town of Burlington and the Burlington Community Fund will present a Community Forum titled *'The Reality of Opioid Abuse'* on January 10th at 7 p.m. at Lewis Mills High School Auditorium. The forum is sponsored by McCall Center for Behavioral Health, dmhas, and Region 10 Coalition to Stop Underage Drinking.

All community members are welcome to attend this important forum to learn more about the reality of opioid abuse and its effects on our community.

A panel discussion and audience Q&A will be lead by Tom Farrey of the Aspen Institute. Panelists include representatives from the McCall Center for Behavioral Health, State Police, BVFD-EMT, and counseling centers. In addition, resources will be on site to help community members who may be affected by this crisis.

# IMAKEIT EASY TO ROLL (ON ER) YOUR 401(k)

If you are retiring or changing jobs, you may have complicated choices to make regarding your 401(k) plan assets. What you do with these assets could significantly impact your lifestyle in retirement.

Your future is too important to risk making the wrong decision. I can help — every step of the way.

Call today for more information or to schedule a consultation.



LPL Financial located at Northwest Community Bank Djemal Araniti, CFP\*

Financial Consultant

86 Main Street Winsted, CT 06098 (860) 379-7551 x203 djemal.araniti@lpl.com T LPL Financial

# Corporate Partner

# SHOUT OUTS

#### **O&G** Industries, Inc.

O&G Industries, one of the country's Top 400 Contractors, recently won multiple awards for transportation projects in Connecticut and Massachusetts.

The team of Tutor Perini and O&G Industries was recently awarded the Connecticut Road Builders Association (CRBA) Arthur Gruhn Excellence in Construction Award, Large Projects category, for the Reconstruction of I-95 / I-91 / Route 34 Interchange (Contract E) in New Haven, Connecticut.

Over the project's history, Contract E has also been recognized the 2017 Congress (CBC) Project Team Award of Merit for Transportation Projects, 2017 American Association of State Highway and Transportation Officials America's Transportation Award for Projects \$200M+ and the 2014 Connecticut Construction Industries Association (CCIA) Excellence in Construction Health & Safety Award.

The team of Barletta Engineering and O&G Industries was recently awarded The American Council of Engineering Companies of Massachusetts (ACEC) Grand Concept Award for the Route 79/I-I95 Interchange Improvements project in Fall River, Massachusetts.



The staff of O&G Industries are pictured in the lobby of their Torrington, Connecticut headquarters wearing pink for October Cancer Awareness month. Through their participation in numerous cancer-related fundraisers, the team has raised over \$6,500 this past October for the American Cancer Society.

#### **Torrington Savings Bank**



Torrington Savings Bank has announced the appointment of Aaron Mambrino to its Board of Trustees. Ms. Mambrino is the Global Chief Financial Officer of Dymax Corporation, headquartered in Torrington, with additional facilities in Ireland, Germany, China, Hong Kong, Korea, and Singapore. She is also the Treasurer for the Board of Directors

**JANUARY 2018** 

at the Susan B. Anthony Project.

After receiving her Bachelor of Science Degree in Accounting from Post University, Ms. Mambrino went on to earn her Master's in Business Administration from the University of Hartford. She is a Torrington native and a lifelong resident of Connecticut. She currently resides in New Hartford.

Edwin G. Booth, Jr., Chairman of the Board of Trustees, said, "Aaron's strong business background and dedication to the community make her a wonderful addition to our Board. Our Trustees and Management team look forward to working with Aaron to help achieve the Bank's financial and community goals."

"I'm honored to be a Trustee of a bank that was founded in my hometown, is financially secure, and that has been in operation for nearly 150 years! I look forward to serving the bank and its customers to ensure continued prosperity and commitment to the community," Ms. Mambrino has stated.

#### **Charlotte Hungerford Hospital**

The Charlotte Hungerford Hospital (CHH) Auxiliary is offering ten \$1,000 scholarships to local students pursuing an education in the healthcare field. Two additional scholarships, the Doctor Alfred Fabro Award and the Doctor Joseph Curi award will also be presented in the amount of \$1,000 each.

Applicants must be planning to matriculate at a college or institution of higher education for a healthcare degree prior to applying and accepted before the scholarship is awarded; or be currently working toward a degree or certificate in healthcare and planning a healthcare career. Applicants must reside in a community served by Charlotte Hungerford Hospital and are not available to CHH employees due to their access to the hospital's Employee Tuition Reimbursement Program. Applications are available by emailing CHHscholarship@gmail.com and are due by 3/14.



We take this opportunity to wish you a happy holiday season and a new year of health, happiness, and prosperity. Thank you for allowing us to serve you in 2017.



**855.344.1874** TOLL FREE

thomastonsb.com



You Get More When You're Next Door

Member FDIC

# Member News

#### **Northwestern CT Community College**

Students from the Northwestern Connecticut Community College Business program have been spearheading a semester-long project on Social Media Use and Best Practices as part of their Principles of Marketing course.

The Social Media project is a team based, semester-long intensive activity that provides the Marketing Students with invaluable experience as social media marketing consultants for a real organization.

Under the guidance of Stacey Williams, Associate Professor of Business and Tara Jo Holmberg, Professor of Biology and Environmental Sciences, the Marketing students -Jonah Barrios, Erin Garlasco, Heather Hughes, Kristen Kandefer, Joy Kinsky, Eric Mayerjak, and Sue Williams have assembled and participated in a focus group, analyzed actual data from the College's social media presence on engagement, reach, website traffic and numerous other metrics. They have also performed an extensive benchmarking effort and have developed a manual of Social Media Best Practices that is customized to Northwestern Connecticut Community College's brand and audience.

As the semester enters the final weeks, the Marketing students will launch an Instagram giveaway contest with real prizes, which will encourage participants to submit a photo, follow necc\_et on Instagram, and use a contest hashtag. Stay Tuned!

#### **Arethusa Dairy**

Arethusa Farm's savory cheese "Europa" was recently honored in the fifth annual Yankee Editors' Choice Food Awards by Yankee Magazine.

The magazine features the top choices for its Editors' Choice Food Awards 2017 in a multipage layout in the November/December issue. Honorees were selected by Amy Traverso, Yankee senior food editor, in the categories of cheeses, meats, preserves/sauces, sweets and drinks. Honorees were chosen for creating exceptional products that meet the Yankee standard of quality.

#### Visiting Nurse Services of Connecticut

Ann M. Olson was recently name president and chief executive officer of Visiting Nurse Services of Connecticut. She will lead the agency that cares for 7,800 patients per year and replaces retiring president & chief executive officer William F. Sullivan, Jr.

#### State Farm / Amie Chasse, LLC

New Chamber Member Amie Chasse held a ribbon cutting at her new location at 601 South Main Street in Torrington last month. Chamber President JoAnn Ryan joined Torrington Mayor Elinor Carbone, Amie, her son Julian and her pastor, Maurice Porter from Shiloh Baptist in Hartford for the event.

**JANUARY 2018** 



#### Looking in Litchfield or Upper New Haven County?



New Listing: Bar/Restaurant in Downtown Torrington near the Warner Theatre.

Hotel / C-Store site on 8 acres.

680 ac on Rt. 8 & Highland Lake.

Hill's Gallery featuring Tom Hill III on WATR 1320 AM every Saturday from 9 AM to Noon through December. Jazz, blues and conversation! www.tomhillradio.com / www.watr.com live stream & tune-in app.

How can Tom Hill III CCIM/SIOR help you? Call 203-206-8631 / www.tomhill.com



REALTY & INVESTMENT

203-206-8631 CELL \* 203-755-4455 OFFICE \* 4THILL3@OPTONLINE.NET

A Specialist in Greater Waterbury & Northwest Connecticut

online at www.tomhill.com and www.tomhillradio.com

Tom is an announcer, emcee & entertainer at Lime Rock Park (www.limerock.com) for the "IMSA WeatherTech/Continental Tire SportsCar Challenge," July 21 & 22; & "Historic Festival 35," Aug 31 to Sept 4, featuring authentic vintage car racing.

# Chamber Serves as One-Stop Operator

In June of 2017, the Chamber was awarded the One-Stop Operator contract from the Northwest Regional Workforce Investment Board. One Stop Centers (also known as American Job Centers) are designed to provide a full range of assistance to job seekers under one roof. Established under the Workforce Investment Act and reauthorized in the Workforce Innovation and Opportunities Act of 2014, the centers offer training referrals, career counseling, job listings, and similar employment-related services. A requirement of the grant was to hire a director to run the One-Stop Workforce Operations for the Northwest Region.



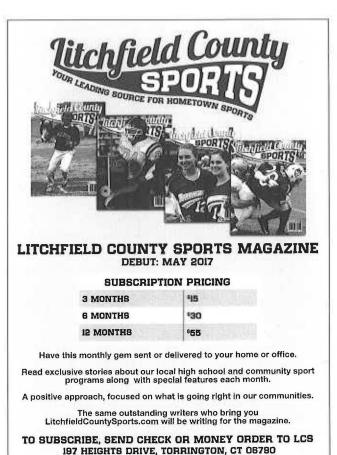
As a result, Pamela LaRosa joined the Chamber staff in July as the Director of One-Stop Workforce Operations. In her role, she serves as the ambassador for the One Stop system to the community. Pam functions as the bridge to business services offered through the Department of Labor in the NW region. Her goal is to connect employers with prospective

employees who have the appropriate training, skills and experience needed to fill job openings. She is also available to assist employers with registration on CTHires, DOL's website designed to assist employers in finding the right employee and also post job openings.

Since July, Pam has been making connections with local community service agencies to promote the resources available at the American Job Center for individuals in the communities served. In addition, she has invited all partners in the Northwest Workforce Region to attend local Business Services meetings held on a monthly basis at the American Job Center in Waterbury.

For more information regarding One-Stop Workforce Operations in the northwest region contact Pam LaRosa at pam@nwctchamberofcommerce.org or call 860-482-6586 or 203-574-6971 ext. 457.





WWW.LITCHFIELDCOUNTYSPORTS.COM

# WHAT'S BEEN HAPPENING Continued from page 3.

### **Business With Breakfast Continued**

After the presentation on the school, attendees introduced themselves and gave a 30-second overview of their business and then many provided the students with some words of wisdom as they complete their high school career and go off to college or the workforce. Thank you to Torrington High School for hosting and to all who attended.

# **Leadership Northwest**

Corporate Leadership and Board Participation were the topics of the December Leadership Session. The mission of the session was to further develop leadership skills through communication with corporate leaders and to learn the expectations when serving on local boards and committees.

Paul McLaughlin, Senior VP and COO of Litchfield Bancorp moderated the Corporate Leadership Panel in the morning. Panelists were Susan Atkins, President & Owner, Bradshaw Chrysler Jeep; Lynn Gelormino, Executive Director, Warner Theatre; John Janco, President, Torrington Savings Bank; Susan Suhanovsky, President, Torrington Water Company; and Tom Villanova, President, Litchfield Bancorp. Panelists were asked to talk about their greatest challenges in their career, the mentors who helped them along the way, the traits that make them a good leader, and more.

Following the Corporate panel, Peter Callahan, Fresh Perspectives, facilitated a discussion on the core values of their group projects and helped them create their mission statements. The class was then giving time to work on formulating their project ideas and presented them to the group for feedback and recommendations.

In the afternoon, the class traveled to Charlotte Hungerford Hospital's Memorial Building where they were welcomed by Tim LeBouthillier, Director, Community Relations and Development. Tim gave the class an update on the merger between CHH and Hartford Hospital.

The Board Participation panel in the afternoon was moderated by Brian Mattiello, Charlotte Hungerford Hospital and included Jeff Geddes, Senior Vice President, Torrington Savings Bank; Gayle Moraski, Vice President, Northwest Community Bank; Victor Muschell, Partner, Victor M. Muschell, LLC; Maria Salomone, Banking Center Manager, Webster Bank; James Steck, Partner, Ebersol, McCormick, Reis & Steck, LLC; Tim Waldron, Mayoral Aide, City of Torrington; and Jacque Williams, Owner, Jacque Williams Entertainment. The panelists discussed how they first got involved, what experience is necessary, and the commitment involved with serving on a board.



The January Leadership session will focus on media and communication and the class will be traveling to the Republican-American where they'll be joined by the Waterbury Chamber's Leadership class.

# 2018 Membership Directory

The 2018 Membership Directory is in the process of being developed. Please take a look at your listing by visiting http://emflipbooks.com/flipbooks/NorthwestCT/MD\_2017/. Scroll through to see your business listing. An alphabetical listing of members by company name begins on page 26. The categorical section begins on page 108. Please email any edits to your business listing to Anita Rosa at anita@nwctchamberofcommerce.org by January 31st.

E&M Consulting will reach out to you to offer display advertising opportunities. Please take a moment to hear about the options available for your business.



#### **QUALITY HEALTHCARE SERVICES**

<b>CHH BLOOD DRAWING SERVICES</b> 540 Litchfield Street, Torrington(860) 496-6620 115 Spencer Street, Winsted(860) 738-6658
CHH CARDIAC REHABILITATION SERVICES 780 Litchfield Street, Torrington
CHH CENTER FOR CANCER CARE 200 Kennedy Drive, Torrington
CHH EMERGENCY SERVICES         540 Litchfield Street, Torrington       (860) 496-6650         115 Spencer Street, Winsted       (860) 738-6650
CHH LIONS LOW VISON CENTER 1151 East Main Street, Torrington(860) 496-0046
<b>CHH MAMMOGRAPHY SERVICES</b> 220 Kennedy Drive, Torrington(860) 496-0826 115 Spencer Street, Winsted(860) 738-6665
CHH MEDICAL WALK-IN 1598 East Main Street, Torrington(860) 489-8444
<b>CHH PRIMARY CARE</b> 220 Kennedy Drive, Torrington(860) 496-6884 76 Watertown Road, Thomaston(860) 880-8091
CHH RADIOLOGY / X-RAY SERVICES 540 Litchfield Street, Torrington
CHH REHABILITATION & SPORTS MEDICINE 538 Litchfield Street, Torrington(860) 496-6875 1151 East Main Street, Torrington(860) 496-0046
CHH SLEEP CENTER 115 Spencer Street, Winsted(860) 738-6620
CHH WOUND CARE & HYPERBARIC MEDICINE 7 Felicity Lane, Torrington
MRI / ADVANCED MEDICAL IMAGING 540 Litchfield Street, Torrington(860) 489-7314



# Community Representatives

#### **Burlington-Janet Schwartz**

Garden Club Meeting at Elton Tavern on January 17th at 7 p.m. "Update on Insects - good, bad, indifferent".

Grand Re-Opening at the Library on January 21st from 12-3 p.m. Snow date January 28th.

Bobcats in CT Presentation in meeting room of Sessions Woods Conservation Center, January 25th at 6 p.m.

#### Cornwall - Dianne Heiny

Please visit our website at cornwallct.org, Facebook page and Cornwall Chronical's Facebook page for more info. Winter Film Series "Seven Days in May" on January 6th at 4 p.m., at the Library.

<u>Saturday Skating</u> at Hotchkiss beings on January 6th from 7-8 p.m.

Community Contra Dance on January 6th at 7 p.m. at Town Hall.

Nepal Slide Show by Ian Ridgway at the Library on January 12th at 5 p.m.

"The Bear Reality" Talk on January 14th at 1 p.m. at the Library.

Winter Film Series "State of the Union" on January 20th at 4 p.m. at the Library.

Mohawk Mountain Ski Area Visit mohawkmtn.com for information about activities, ski conditions and skiing fun-

#### Harwinton - Carol Kearns & Harry Schuh

New Year's Lunch at the Senior Center on January 3rd at noon. \$10 per person. Call 860-489-1951 for info. Blood Drive sponsored by the Harwinton Women's Club on January 6th from 8 a.m. to 1 p.m. at Town Hall. Call 1-800-733-2767 to schedule an appointment.

"Connecticut in the Civil War" presentation at the Library on January 7th from 2-4 p.m. Presented by the Historical Society. Free and open to the public.

<u>Historical Society Annual Meeting</u> will be held January 28th at the Senior Center. Free pizza.

"Help with Genealogy using Ancestry.com" presentation by Carol Bauby on January 10th from 1-4 p.m. at the Library . Call to register, 860-485-9113.

#### Morris - Rhonda Detlefsen

Winter Reading Program at Morris Public Library, January 2 through February 28th. Logs for adults, teens & children available at library. Call 860-567-7440 for info. "Magic of Communication - Influencing Yourself and Others to Live the Life of Your Dreams" on January 18th at 6:30 p.m. at Morris Public Library. Register at 860-567-7440.

#### Winsted/Winchester - Fran Delaney

Whiting Mills 3rd Sunday Open House on January 21st with over 30 resident artists, photographers, craftspeople, businesses and specialty shops. See whitingmills.com for details.

<u>American Mural Project</u> construction is well underway and moving along with renovations to the mill building. Watch for updates on the anticipated spring completion.

Farmers' Market continues its winter schedule at the Gaylord -Tiffany playground building January 27th & February 24th from 10 a.m. to 1 p.m.

Bubbles & Truffles Chocolate & Wine Tasting fundraiser for Friends of Main Street will be held on February 9th at Crystal Peak. Tickets available at Friends of Main Street office, 388 Main Street. Visit foms.org for information.

#### Thanks to Our

# Renewing Members

The following Chamber members renewed their memberships during the period of November 29th through December 13th. Thank you for your continued commitment to Northwest Connecticut's Chamber of Commerce. Companies listed in bold indicate a Corporate Partner.

- Air Compressor Engineering Co.
- Bank of America
- Jill B. Brakeman, Law Office & Mediation Center
- Carmody & Torrance, LLP
- Championship Turf Services
- CMHA Northwest Center for Family Services
- Conquest
- Dick Cooper TV & Appliance

- Coutant, Sederquist, Nebor & Clauss Dentists, PC
- Da Capo Italian Restaurant
- Christopher J. Morrison, Attorney at Law
- National Iron Bank
- Northwest Connecticut Community Foundation
- Property Partners Real Estate, LLC
- Law Offices of William O. Riiska

- St. Peter/St. Francis School
- ♦ Alan Seitz
- Stepcraft, Inc.
- Torrington Business Park, LLC
- Torrington Library
- United Construction & Engineering
- Weigold Floor Covering
- White Flower Farm
- Winvian





Northwest CT Chamber's premier network building event featuring opportunities to gain new contacts and build your lead base while enjoying delicious hors d'oeuvres and viewing your host's merchandise.

# BUSINESS after HOURS

# WHITING

210 Holabird Avenue, Winsted

Thursday, January 4, 5:00-7:00 p.m.



100 Prospect Street, Torrington

Wednesday, January 24, 5:00-7:00 p.m.

RSVP on-line at nwctchamberofcommerce.org/calendar or call 860-482-6586.





333 Kennedy Drive, P.O. Box 59 Torrington, CT 06790-0059

Return Service Requested

#### Corporate Partners

Altek Electronics, Inc.

Arconic Power & Propulsion

AssuredPartners Northeast

AT&T

Bank of America

Bantam Wesson

BD

Borghesi Building & Engineering Co.

Brandywine Living of Litchfield

Brooks, Todd & McNeil Insurance

Charlotte Hungerford Hospital

Chatterley's Banquet Facility

Conquest

Cook Funeral Home

Dymax Corporation

**Eversource Energy** 

Fuel Cell Energy

Litchfield Bancorp

Litchfield Woods Health Care Center

Northwest Community Bank

O&G Industries, Inc.

People's United Bank

Photo Arts Printing Company

The Register Citizen

Republican-American

Sharon Hospital

TD Bank

Thomaston Savings Bank

**Torrington Savings Bank** 

Union Savings Bank

Valerie Manor

Webster Bank

## **Chamber Calendar of Events**

All events listed below will be held at the Chamber offices at 333 Kennedy Drive, Torrington unless otherwise noted.

January 2018

1st - Chamber Offices Closed in observance of New Year's Day

4th - Membership Committee Meeting, 8 AM
Business After Hours at Whiting Mills, 210 Holabird Avenue,
Winsted, 5-7 PM

5th - Manufacturers' Coalition Meeting, 8 AM

11th - Government Relations Committee Meeting, 8 AM

16th - SCORE Workshop: "Your Business Plan's Missing Link - Cybersecurity", 8:30 AM

17th - Insurance Committee Meeting, 8 AM
Health Council Meeting at Northwestern Connecticut Community
College, Draper Center, Park Place East, Winsted, 8 AM
Leadership Northwest

24th - **Business with Breakfast** at the American Job Center, 59 Field Street, Torrington, 8 AM. Please note: This is a new date and location from last month's newsletter.

Business After Hours at CAFTA, 100 Prospect Street, Torrington, 5-7 PM

25th - Board of Directors Meeting, 8 AM

26th - SCORE Workshop: "Marketing in the Digital Era", 8:30 AM

#### February 2018

1st - Membership Committee Meeting, 8 AM

2nd - Manufacturers' Coalition Meeting, 8 AM

5th - **Restaurant in the Spotlight** at Hanq's, 131 Water Street, Torrington, 5:30-6:30 PM

6th - SCORE Workshop: "Business Model Canvas", 5:30 PM

8th - Government Relations Committee Meeting, 8 AM

9th - Mental Health First Aid Training, 8 AM - 5 PM (see page 5) 13th - SCORE Workshop: "What Is Your Exit Strategy?", 8:30 AM

14th - Read Aloud Day sponsored by the Draper Fund of the Northwest

4th - Read Aloud Day sponsored by the Draper Fund of the Northwes Connecticut Community Foundation

19th - Chamber Offices Closed in observance of Presidents' Day

21st - Insurance Committee Meeting, 8 AM Leadership Northwest

22nd - **Board of Directors** Meeting, 8 AM

Business After Hours at Northwestern Connecticut Community College, Draper Center, Park Place East, Winsted, 5-7 PM

Save the Dates For These Major Chamber Events

April 25th - Financial Reality Fair

May 17th - Great Giveaway Business Expo

June 27th - Celebration of Success

September 15th - Torr. House Tour October 5th - WOW! Forum

October 5th - WOW! Forum

RSVP on-line at nwctchamberofcommerce.org/calendar or call 860-482-6586.